**Data Mining Using Business Analytics:**

**Data Descriptions**

**(for all editions: 3rd Edition, R, Python)**

[Organized by alphabetical order of dataset name]

# Accidents

These data, from the U.S. Bureau of Transportation Statistics, can be used to predict whether an accident will result in injuries or fatalities, based on predictors such as alcohol involvement, time of day, road condition, etc. Such a prediction system could be used to prioritize responder resources at the time of the report.

Source: US Dept. of Transportation, Bureau of Transportation Statistics, "TranStats," (www.transtats.bts.gov -- select "databases" then "General Estimate System (GES))

<http://www.transtats.bts.gov/Fields.asp?Table_ID=1158&SYS_Table_Name=T_GES_ACCIDENT&User_Table_Name=Accident&Year_Info=1&First_Year=1999&Last_Year=2001&Rate_Info=1&Frequency=Annual&Data_Frequency=Annual,Monthly&Map_Info=&Is_Survey=1&Univ_Filter=&Latest_Available_Data=2001>

Note: TranStats reports both variables with missing data, and their derived counterparts with imputed values filled in, denoted by an "I" at the end. Only one variant (the original or the derived) is included here.

An "R" at the end of the variable name indicates that the Transtats variable has been collapsed into fewer categories for analysis purposes

Data are for the year 2001.

Variables

1 HOUR\_I\_R 1=rush hour, 0=not (rush = 6-9 am, 4-7 pm)

2 ALCOHOL\_I Alcohol involved = 1, not involved = 2

3 ALIGN\_I 1 = straight, 2 = curve

4 STRATUM\_R 1= NASS Crashes Involving At Least One Passenger Vehicle, i.e.,

A Passenger Car, Sport Utility Vehicle, Pickup Truck Or Van)

Towed Due To Damage From The Crash Scene And No Medium

Or Heavy Trucks Are Involved.

0=not

5 WRK\_ZONE 1= yes, 0= no

6 WKDY\_I\_R 1=weekday, 0=weekend

7 INT\_HWY Interstate? 1=yes, 0= no

8 LGTCON\_I\_R Light conditions - 1=day, 2=dark (including dawn/dusk), 3=dark,

but lighted,4=dawn or dusk

9 MAN\_COL\_I 0=no collision, 1=head-on, 2=other form of collision

10 PED\_ACC\_R 1=pedestrian/cyclist involved, 0=not

11 REL\_JCT\_I\_R 1=accident at intersection/interchange, 0=not at intersection

12 REL\_RWY\_R 1=accident on roadway, 0=not on roadway

13 PROFIL\_I\_R 1= level, 0=other

14 SPD\_LIM Speed limit, miles per hour

15 SUR\_CON Surface conditions (1=dry, 2=wet, 3=snow/slush, 4=ice,

5=sand/dirt/oil, 8=other, 9=unknown)

16 TRAF\_CON\_R Traffic control device: 0=none, 1=signal, 2=other (sign, officer …)

17 TRAF\_WAY 1=two-way traffic, 2=divided hwy, 3=one-way road

18 VEH\_INVL Number of vehicles involved

19 WEATHER\_R 1=no adverse conditions, 2=rain, snow or other adverse condition

20 NO\_INJ\_I Number of injuries

21 PRPTYDMG\_CRASH 1=property damage, 2=no property damage

22 FATALITIES 1= yes, 0= no

23 MAX\_SEV\_IR 0=no injury, 1=non-fatal inj., 2=fatal inj.

# AdSales

Hypothetical data about advertising expenditures in one time period and sales in a subsequent time period.

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# Airfares

1. S\_CODE: starting airport’s code

2. S\_CITY: starting city

3. E\_CODE: ending airport’s code

4. E\_CITY: ending city

5. COUPON: average number of coupons (a one-coupon flight is a non-stop flight, a two-coupon

flight is a one stop flight, etc.) for that route

6. NEW: number of new carriers entering that route between Q3-96 and Q2-97

7. VACATION: whether a vacation route (Yes) or not (No); Florida and Las Vegas routes are

generally considered vacation routes

8. SW: whether Southwest Airlines serves that route (Yes) or not (No)

9. HI: Herfindel Index – measure of market concentration (refer to BMGT 681)

10. S\_INCOME: starting city’s average personal income

11. E\_INCOME: ending city’s average personal income

12. S\_POP: starting city’s population

13. E\_POP: ending city’s population

14. SLOT: whether either endpoint airport is slot controlled or not; this is a measure of airport

congestion

15. GATE: whether either endpoint airport has gate constraints or not; this is another measure of

airport congestion

16. DISTANCE: distance between two endpoint airports in miles

17. PAX: number of passengers on that route during period of data collection

18. FARE: average fare on that route

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# Amtrak

Ridership= Amtrak Ridership Number of Passengers ( in thousands)

# ApplianceShipments

Source:Data courtesy Ken Black

The series of quarterly shipments (in millions of dollars) of US household appliances between 1985 and 1989.

# AustralianWines

Source: Website

Monthly Australian sales of wine Jan 1980 - Jul 1995

# Bankruptcy

Source: "Predicting Corporate Bankruptcy"

Darden Business Publishing

Case authors Mark E. Haskins (HASKINSM@Darden.virginia.edu) and Phillip E. Pfeifer (PFEIFERP@Darden.virginia.edu)

NO Arbitrary ID number for each firm.

D D=0 for failed firms, D=1 for healthy firms.

YR Year of Bankruptcy for failed firm in matched pair

R1 CASH/CURDEBT

R2 CASH/SALES

R3 CASH/ASSETS

R4 CASH/DEBTS

R5 CFF0/SALES

R6 CFFO/ASSETS

R7 CFFO/DEBTS

R8 COGS/INV

R9 CURASS/CURDEBT

R10 CURASS/SALES

R11 CURRASS/ASSETS

R12 CURDEBT/DEBTS

R13 INC/SALES

R14 INC/ASSETS

R15 INC/DEBTS

R16 UBCDEP/SALES

R17 INCDEP/ASSETS

R18 INCDEP/DEBTS

R19 SALES/REC

R20 SALES/ASSETS

R21 ASSETS/DEBTS

R22 WCFO/SALES

R23 WCFO/ASSETS

R24 WCFO/DEBTS

(c) 1988 University of Virginia Darden School Foundation

# banks

Financial Condition 1 = financially weak

0 = financially strong

# BathSoapHousehold

Demographic Data

MEM Member ID

SEC Socio economic class (1 = high, 4 = low)

1 A

2 B

3 C

4 D/E

FEH Food Eating Habits

1 Pure Vegetarian

2 Veg.But Serve Eggs

3 Non Vegetarian

0 Not Specified

MT Native Language (mother tongue)

1 Assamese

2 Bengali

3 English

4 Gujarati

5 Hindi

6 Kannada

7 Kashmiri

8 Konkani

9 Malayalam

10 Marathi

11 Oriya

12 Punjabi

13 Rajasthani

14 Sindhi

15 Tamil

16 Telugu

17 Urdu

18 Sanskrit

19 Other

0 Not Specified

SEX Sex of homemaker

1 Male

2 Female

AGE Age of homemaker

1 Up to 24

2 25-34

3 35-44

4 45+

EDU Education of homemaker

1 Illiterate

2 Literate, but no formal schooling

3 Up to 4 years of school

4 5-9 years of school

5 10-12 years of school

6 Some college

7 College graduate

8 Some graduate school

9 Graduate or professional school degree

0 Not specified

HS Household size

Number of people in the household

CHILD Presence of children in household

1 Children up to age 6 present (only)

2 Children 7-14 present (only)

3 Both

4 None

5 Not specified

CS Television

1 Cable or broadcast TV available

2 Unavailable

Affluence Index

Calculated from [Durables](https://drive.google.com/open?id=1BHznjIh1vBAA1sZq0q8-A5dd_CVf6MkFvT-VLq2h2UY) sheet.

Purchase Summary Data

Labels What they stand for

No. Brands Number of brands purchased

Brand Runs Number of runs (streaks) of purchasing the same brand

Total volume Volume of product purchased (grams)

No. of trans. Number of transactions

Value Value in paise (100 paise = 1 rupee)

Avg. Price Avg. price (rupees per 100 gram cake); computed from total volume and

value

Purch. Vol. no promo Percent of volume purchased not on promotion

Purch Vol. promo 6 Percent of volume purchased on promo code 6

Purch. Vol other promo Percent of volume purchased on promo code other than 6

Brand Codelist (click [here](https://drive.google.com/open?id=1q-bTHuTi2KJMneF4HGd1JesahN72kYcB))

Price Codelist

1 ANY PREMIUM SOAPS

2 ANY POPULAR SOAP

3 ANY ECONOMY/CARBOLIC

4 ANY SUB-POPULAR

Promotion Codelist

1 Price off

2 Exchange Offer

3 Coupons

4 Extra grammage

5 Value added Pack

6 Banded Offer

7 Free gift

8 Others

Proposition Codelist

5 ANY BEAUTY

6 ANY HEALTH

7 ANY HERBAL

8 ANY FRESHNESS

9 ANY HAIR

10 ANY SKIN CARE

11 ANY FAIRNESS

12 ANY BABY

13 ANY GLYCERINE

14 ANY CARBOLIC

15 ANY OTHERS

Durable Ownership

Code Durables Affluence Weights

1 Radio/Transistor with FM 1

2 Radio/Transistor without FM 1

3 Stereo/Mono Tape Recorder 1

4 Two-in-one 2

5 Hi-Fi System/Music System

without Compact disk 3

6 Hi-Fi System/Music System

with Comapct disk 4

7 Walkman with FM 2

8 Walkman without FM 2

9 Discman with FM 3

10 Discman without FM 3

11 Video (VCP/VCR) 3

12 Laser Discs VCD/LD/DVD 5

13 TV - Black & White 2

14 Colour TV with remote 3

15 Colour TV without remote 3

16 Bicycle 1

17 Moped 2

18 Motorcycle 8

19 Scooter 5

20 Electric/Immersion Water heater 1

21 LPG/Bio-Gas stove 1

22 Mixer/Grinder 2

23 Pressure Cooker 1

24 Toaster 1

25 Cooking Range 4

26 Refrigerator - Non Frost free 3

27 Refrigerator - Frost free 5

28 Automatic dish washer 6

29 Oven - Electric 4

30 Electric Pressure Cooker 2

31 Microwave Oven 5

32 Rice Cooker 2

33 Electric Irons 1

34 Geyser 1

35 Cameras (still) 2

36 Telephones (with NSD/STD/ISD) 3

37 Telephones (Local only) 2

38 "Air Coolers" 2

39 Vacuum cleaner 2

40 Air Conditioners 5

41 Water purifier (Aquaguard etc.) 1

42 Washing Machines (Rs.5000+)

Semi Automatic 4

43 Washing Machines (Rs.5000+)

Fully Automatic 5

44 Washing Machines (Rs.5000+)

Front Loading 6

45 Washing Machines (Rs.5000+)

Top Loading 5

46 Mobil/Cellular phone 4

47 Pager 2

48 Personal/Home Computers 8

49 Computer Printers 6

50 Fax Machine 6

51 Video camera/Handycam 6

52 Radio Clock 2

53 Deep Freezer 5

54 Electirc Kettle 1

55 Dish Washing Machine 5

56 Kitchen Sink 1

57 Floor Polisher 1

58 Cars/Jeeps/Vans 8

59 Auto Rickshaw 3

60 Tractors 5

61 Oven-In Built Range 5

62 Oven Ordinary Box (Gas) 3

63 Electric Table Fan 1

64 Electric Ceiling Fan 1

65 Torch 1

66 Sewing Machine 2

67 Generator 5

68 Pump Set/Water Pump 5

Not used:

Product Codelist

02 Toilet Soaps

05 Tooth Paste/Powder

01 Washing Soaps/Detergents

21 Washing Powder

45 Skin Creams

20 Edible Oils/Ghee/Vanaspati

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# Bicup2006

Source: Oct. 2006 public business intelligence competition

<http://www.tis.cl/2007/futurosTalleres/_2006/Taller_1/BICUP2006-ENGLISH/>

Data are the number of customers appearing at a bus terminal during 15 minute periods beginning at the specified time periods

# Book Purchases

Columns indicate book categories, cells indicate whether a book in that category was purchased.

# BostonHousing

This dataset contains information collected by the US Census Service concerning housing in the area of Boston Massachusetts. It was obtained from the StatLib archive (http://lib.stat.cmu.edu/datasets/boston). The dataset has 506 cases.

Source: The data was originally published by Harrison, D. and Rubinfeld, D.L. `Hedonic prices and the demand for clean air', J. Environ. Economics & Management, vol.5, 81-102, 1978.

There are 14 attributes in each case of the dataset. They are:

CRIM per capita crime rate by town

ZN proportion of residential land zoned for lots over 25,000 sq.ft.

INDUS proportion of non-retail business acres per town.

CHAS Charles River dummy variable (1 if tract bounds river; 0 otherwise)

NOX nitric oxides concentration (parts per 10 million)

RM average number of rooms per dwelling

AGE proportion of owner-occupied units built prior to 1940

DIS weighted distances to five Boston employment centres

RAD index of accessibility to radial highways

TAX full-value property-tax rate per $10,000

PTRATIO pupil-teacher ratio by town

LSTAT % lower status of the population

MEDV Median value of owner-occupied homes in $1000

# CanadianWorkHours

average annual number of weekly hours spent by Canadian manufacturing workers

Source: Ken Black (used by permission)

# CatalogCrossSell

Multi-Division Catalog Company

Scenario - A random sample of customers is shown in the Data sheet. A "1" indicates a purchase

has been made from a catalog in that division, a "0" indicates no purchase.

Source: Adapted from a set of cases provided for educational purposes by the Direct Marketing

Education Foundation; used with permission.

# Cereals

Source: DATA ANALYSIS FOR STUDENT LEARNING (DASL)

1. Name: Name of cereal

2. mfr: Manufacturer of cereal where A = American Home Food Products; G = General Mills; K =

Kelloggs; N = Nabisco; P = Post; Q = Quaker Oats; R = Ralston Purina

3. type: cold or hot

4. calories: calories per serving

5. protein: grams of protein

6. fat: grams of fat

7. sodium: milligrams of sodium

8. fiber: grams of dietary fiber

9. carbo: grams of complex carbohydrates

10. sugars: grams of sugars

11. potass: milligrams of potassium

12. vitamins: vitamins and minerals - 0, 25, or 100, indicating the typical percentage of FDA

recommended

13. shelf: display shelf (1, 2, or 3, counting from the floor)

14. weight: weight in ounces of one serving

15. cups: number of cups in one serving

16. rating: a rating of the cereals calculated by Consumer Reports

# CharlesBookClub

Source: Adapted with permission from The Bookbinders Club, prepared by Nissan Levin and Jacob Zahavi.

Variable Description

Seq# Sequence number in the sample

ID# ID# in the full dataset

Gender 0=male, 1=female

M Monetary - total money spent on books

R Recency - Months since last purchase

F Frequency - Total number of purchases

FirstPurch Months since first purchase

Col H - R book categories

Related Purchase Number of related books purchased

Mcode, Rcode, Fcode Recoding of M, R and F - see case description in DMBA

# Cosmetics

Source: Statistics.com

A drug store chain wants to learn more about cosmetics buyers purchase patterns. Specifically, they want to know what items are purchased in conjunction with each other, for purposes of display, point of sale special offers, and to eventually implement a real time recommender system to cross-sell items at time of purchase.

The data (synthetic) are in the form of a matrix in which each column represents a product group, and each row a customer transaction.

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# Cosmetics-small

Source: Statistics.com

A drug store chain wants to learn more about cosmetics buyers purchase patterns. Specifically, they want to know what items are purchased in conjunction with each other, for purposes of display, point of sale special offers, and to eventually implement a real time recommender system to cross-sell items at time of purchase.

The data are in the form of a matrix in which each column represents a product group, and each row a customer transaction.

Note: Data are from Peter Bruce, partially drawn from a real source unrelated to cosmetics and partially generated.

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# Courserating

Source: Statistics.com

Student ratings of online statistics courses at Statistics.com

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© 2016 Statistics.com

# Coursetopics

Source: Statistics.com

Course topics at statistics.com (each row is a customer, column heads are topics taken [1] or not taken [0] by that customer)

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# DepartmentStoreSales

Data on the quarterly sales for a department store over a 6-year period.

Source = Chris Albright, used with permission

© 2016 Statistics.com

# drug

# EastWestAirlines or EastWestAirlinesCluster

East-West Airlines is trying to learn more about its customers. Key issues are their flying patterns, earning and use of frequent flyer rewards, and use of the airline credit card. The task is to identify customer segments via clustering.

Source: Based upon real business data; company names have been changed.

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Field Name Data Type Max Raw Data or Description

Data Telcom Created

Length Field?

ID# NUMBER Telcom Unique ID

Balance NUMBER 8 Raw Number of miles eligible for award travel

Qual\_miles NUMBER 8 Raw Number of miles counted as qualifying for Topflight status

cc1\_miles CHAR 1 Raw Number of miles earned with freq. flyer credit card in the past 12 months:

cc2\_miles CHAR 1 Raw Number of miles earned with Rewards credit card in the past 12 months:

cc3\_miles CHAR 1 Raw Number of miles earned with Small Business credit card in the past 12 months:

note: miles bins: 1 = under 5,000

2 = 5,000 - 10,000

3 = 10,001 - 25,000

4 = 25,001 - 50,000

5 = over 50,000

Bonus\_miles NUMBER Raw Number of miles earned from non-flight bonus transactions in the past

12 months

Bonus\_trans NUMBER Raw Number of non-flight bonus transactions in the past 12 months

Flight\_miles\_12mo NUMBER Raw Number of flight miles in the past 12 months

Flight\_trans\_12 NUMBER Raw Number of flight transactions in the past 12 months

Days\_since\_enroll NUMBER Telcom Number of days since Enroll\_date

Award? NUMBER Telcom Dummy variable for Last\_award (1=not null, 0=null)

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# EastWestAirlineNN

East-West Airlines has entered into a partnership with the wireless phone company Telcon to sell the latter's service via direct mail. These are a sample of data, provided so that the analyst can develop a model to classify East-West customers as to whether they purchase a wireless phone service contract (target variable Phone\_sale).

Source: Based upon a real business case and real data; company names have been changed.

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Field Name Data Type Max Raw Data or Description

Data Telcom Created

Length Field?

ID# NUMBER Telcom Unique ID

Balance NUMBER 8 Raw Number of miles eligible for award travel

Qual\_miles NUMBER 8 Raw Number of miles counted as qualifying for Topflight status

cc1\_miles CHAR 1 Raw Number of miles earned with freq. flyer credit card in the past 12

months:

cc2\_miles CHAR 1 Raw Number of miles earned with Rewards credit card in the past 12

months:

cc3\_miles CHAR 1 Raw Number of miles earned with Small Business credit card in the past

12 months:

note: miles bins: 1 = under 5,000

2 = 5,000 - 10,000

3 = 10,001 - 25,000

4 = 25,001 - 50,000

5 = over 50,000

Bonus\_miles NUMBER Raw Number of miles earned from non-flight bonus transactions in the

past 12 months

Bonus\_trans NUMBER Raw Number of non-flight bonus transactions in the past 12 months

Flight\_miles\_12mo NUMBER Raw Number of flight miles in the past 12 months

Flight\_trans\_12 NUMBER Raw Number of flight transactions in the past 12 months

Email CHAR 1 Raw E-mail address on file. 1= yes, 0 =no?

Club\_member NUMBER Telcom Member of the airline's club (paid membership), 1=yes, 0=no

Any\_cc\_miles\_12mo NUMBER Telcom Dummy variable indicating whether member added miles on any credit

card type within the past 12 months (1='Y', 0='N')

Phone\_sale NUMBER Telcom Dummy variable indicating whether member purchased Telcom service

as a result of the direct mail campaign (1=sale, 0=no sale)

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# eBayAuctions

# Source: Compiled from eBay.com for the period May-June 2004.

Variable descriptions

Category : Category of the auctioned item.

currancy:

sellerRating: a rating by eBay, as a function of the number of "good" and "bad"

transactions the seller had on eBay.

Duration : Number of days the auction lasted (set by seller at auction start)

endDay : Day of week that the auction closed

ClosePrice : Price item sold at (converted into USD)

OpenPrice : Initial price set by the seller (converted into USD)

Competitive? : whether the auction had a single bid (0) or more (1)

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# EuropeanJobs

Data labels

1. Country: Name of country

2. Agr: Percentage employed in agriculture

3. Min: Percentage employed in mining

4. Man: Percentage employed in manufacturing

5. PS: Percentage employed in power supply industries

6. Con: Percentage employed in construction

7. SI: Percentage employed in service industries

8. Fin: Percentage employed in finance

9. SPS: Percentage employed in social and personal services

10. TC: Percentage employed in transport and communications

# Faceplate

Synthetic Data on Purchases of Phone Faceplates.

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# Farm-ads

Data on advertisements posted at a website that caters to the needs of a specific farming community. Each ad is in a row, and each ad labeled as either −1 (not relevant) or 1 (relevant). The goal is to develop a predictive model that can classify ads automatically.

# fiftytransactions

A small database of 50 transactions, where each of the nine items is assigned randomly

to each transaction.

# FlightDelays

Source: Bureau of Transportation Statistics

Variable explanations are in comments appended to column heads.

Note the data has both scheduled and actual departure time - pay attention to which you use!

All flights out of 3 DC airports (WAS)

into 3 NYC airports

not cancelled

flights in January 2004

Data labels:

CRS\_DEP\_TIME scheduled departure time

CARRIER The airline

DEP\_TIME Actual departure time

DEST Destination airport in NY: Kennedy (JFK), LaGuardia (LGA), Newark (EWR)

DISTANCE Flight distance in miles

FL\_DATE Flight date

FL\_NUM Flight number

ORIGIN Departure airport in Washingon DC: National (DCA), Baltimore-Washington (BWI),

Dulles (IAD)

Weather Whether the weather was inclement (1) or not (0)

DAY\_WEEK Day of week. 1=Mon, 2=Tues...

DAY\_OF\_MONTH

TAIL\_NUM This number is airplane specific

Flight Status Whether the flight was delayed or on time (defined as arriving within 15 min of

scheduled time)

Carrier Code Carrier Name

AA American Airlines, Inc.

CO Continental Air Lines, Inc.

DH Atlantic Coast Airlines

DL Delta Air Lines, Inc.

EV Atlantic Southeast Airlines

FL Airtran Airways Corporation

MQ American Eagle Airlines,inc

OH Comair, Inc.

RU Continental Express Airline

UA United Air Lines, Inc.

US US Airways, Inc.

# Fundraising

ZIP: Zipcode group (zipcodes were grouped into 5 groups; only 4 are needed for analysis since if a potential donor falls into none of the four he or she must be in the other group. Inclusion of all five variables would be redundant and cause some modeling techniques to fail. A "1" indicates the potential donor belongs to this zip group.)

00000-19999 => 1 (omitted for above reason)

20000-39999 => zipconvert\_2

40000-59999 => zipconvert\_3

60000-79999 => zipconvert\_4

80000-99999 => zipconvert\_5

HOMEOWNER 1 = homeowner, 0 = not a homeowner

NUMCHLD Number of children

INCOME Household income

GENDER Gender: 0 = Male 1 = Female

WEALTH Wealth Rating (Wealth rating uses median family income and population statistics

from each area to index relative wealth within each state. The segments are denoted 0-9, with 9 being the highest wealth group and zero being the lowest. Each rating has a different meaning within each state.)

HV Average Home Value in potential donor's neighborhood in $ hundreds

ICmed Median Family Income in potential donor's neighborhood in $ hundreds

ICavg Average Family Income in potential donor's neighborhood in hundreds

IC15 Percent earning less than 15K in potential donor's neighborhood

NUMPROM Lifetime number of promotions received to date

RAMNTALL Dollar amount of lifetime gifts to date

MAXRAMNT Dollar amount of largest gift to date

LASTGIFT Dollar amount of most recent gift

TOTALMONTHS Number of months from last donation to July 1998 (the last time the case was

updated)

TIMELAG Number of months between first and second gift

AVGGIFT Average dollar amount of gifts to date

TARGET\_B

1 = Donor

0 = Non-donor

TARGET\_D Target Variable: Donation Amount (in $). We will NOT use it.

# gdp

DATA FROM VEENHOVEN’S WORLD DATABASE OF HAPPINESS.

<http://data.worldbank.org/indicator/NY.GDP.MKTP.CD>

World Development Indicators.

Gross domestic product of the countries.

# GermanCredit

Codelist (available in the textbook)

Variable Name Description Variable Type Code Description

OBS# Observation No. Categorical

CHK\_ACCT Checking account status Categorical 0: < 0 DM

1: 0 < ...< 200 DM

2: => 200 DM

3: no checking account

DURATION Duration of credit in months Numerical

HISTORY Credit history Categorical 0: no credits taken

1: all credits at this bank paid

back duly

2: existing credits paid back duly

till now

3: delay in paying off in the past

4: critical account

NEW\_CAR Purpose of credit Binary car (new) 0: No, 1: Yes

USED\_CAR Purpose of credit Binary car (used) 0: No, 1: Yes

FURNITURE Purpose of credit Binary furniture/equipment 0: No, 1: Yes

RADIO/TV Purpose of credit Binary radio/television 0: No, 1: Yes

EDUCATION Purpose of credit Binary education 0: No, 1: Yes

RETRAINING Purpose of credit Binary retraining 0: No, 1: Yes

AMOUNT Credit amount Numerical

SAV\_ACCT Average balance in Categorical 0 : < 100 DM

savings account 1 : 100<= ... < 500 DM

2 : 500<= ... < 1000 DM

3 : =>1000 DM

4 : unknown/ no savings account

EMPLOYMENT Present employment since Categorical 0 : unemployed

1 : < 1 year

2 : 1 <= ... < 4 years

3 : 4 <=... < 7 years

4 : >= 7 years

INSTALL\_RATE Installment rate as % of

disposable income Numerical

MALE\_DIV Applicant is male and divorced Binary 0: No, 1: Yes

MALE\_SINGLE Applicant is male and single Binary 0: No, 1: Yes

MALE\_MAR\_WID Applicant is male and married

or a widower Binary 0: No, 1: Yes

CO-APPLICANT Application has a co-applicant Binary 0: No, 1: Yes

GUARANTOR Applicant has a guarantor Binary 0: No, 1: Yes

PRESENT\_RESIDENT Present resident since-years Categorical 0: <= 1 year

1<…<=2 years

2<…<=3 years

3:>4years

REAL\_ESTATE Applicant owns real estate Binary 0: No, 1: Yes

PROP\_UNKN\_NONE Applicant owns no property

(or unknown) Binary 0: No, 1: Yes

AGE Age in years Numerical

OTHER\_INSTALL Applicant has other

installment plan credit Binary 0: No, 1: Yes

RENT Applicant rents Binary 0: No, 1: Yes

OWN\_RES Applicant owns residence Binary 0: No, 1: Yes

NUM\_CREDITS Number of existing credits

at this bank Numerical

JOB Nature of job Categorical 0: unemployed/ unskilled -

non-resident

1: unskilled - resident

2: skilled employee / official

3: management/ self-employed/highly

qualified employee/ officer

NUM\_DEPENDENTS Number of people for whom

liable to provide maintenance Numerical

TELEPHONE Applicant has phone in his

or her name Binary 0: No, 1: Yes

FOREIGN Foreign worker Binary 0: No, 1: Yes

RESPONSE Credit rating is good Binary 0: No, 1: Yes

# Hair-Care-Product

Fictional data representing an uplift study. A promotion for a hair color product was sent out to a sample of potential customers.

Promotional literature about a hair care product was sent to members of a buyers club. The goal is to determine which groups are most likely to make increased purchases as a result of receiving the promotion.

Source: SAS Institute, used by permission.

**Worksheets:**

**Hair Care Product\_original** - This worksheet contains original hair care product data of size 1,26,184.

**Hair Care Product\_sample** - This worksheet contains a sample dataset of size 10,000, sampled (without replacement) from the original dataset of size 1,26,184.

**Data\_for\_analysis** - This worksheet contains the sample dataset of size 10,000, but with variables Promotion(Yes/No), Gender(Male/Female) and Residence(Urban/Rural) recoded as Promotion(1/0), Gender(1/0) and Residence(1/0) respectively.

# LaptopSales

Date purchase date

Configuration A numerical code representing a combination of screen size, battery life, RAM, etc.

Each code corresponds to a particular combination.

Customer Postcode postcode in London of the customer

Store Postcode postcode in London of the store

Retail Price price of laptop in GBP

Screen Size screen size of laptop (Inches)

Battery Life battery life of laptop (Hours)

RAM RAM size of laptop(GB)

Processor Speeds processor speed of laptop (GHz)

Integrated Wireless? whether the laptop has integrated wireless or not

HD Size HD size of laptop (GB)

Bundled Applications? whether the laptop comes with bundled applications or not

customer X X geo coordinates for customer location.

customer Y Y geo coordinates for customer location.

store X X geo coordinates for store location

store Y - Y geo coordinates for store location

# LaptopSalesJanuary2008

This is a subset of the Laptop sales dataset. It includes only the Jan 2008 sales (the complete dataset includes the entire 2008 sales).

Source: The laptop sales data were part of the ENBIS 2009 Challenge in Industrial Statistics

# MortgageDefaulters

This data set contains data on mortgages that have been approved by bank underwriters.

**Variable Explanation**

Bo\_Age Borrower age

Ln\_Orig Value of loan, USD

Orig\_LTV\_Ratio\_Pct Ratio of loan to home purchase price

Credit\_score Borrower's credit score

First\_home First time home buyer? (Y/N)

Tot\_mthly\_debt\_exp Borrower's total monthly debt expense

Tot\_mthly\_incm Borrower's total monthly income

orig\_apprd\_val\_amt Appraised value of home at origination

pur\_prc\_amt Purchase price for house

DTI\_ratio Borrower debt to income ratio (Tot\_mthly\_debt\_exp/Tot\_mthly\_incm)

Status Current loan status

OUTCOME Binary version of "Status" (either default or non-default)

State US state in which home is located

Median\_state\_inc Median household income by state 2002-2004

UPB>Appraisal Loan amount (Ln\_Orig) greater than appraisal (orig\_apprd\_val\_amt) 0-no, 1=yes

Note that some of the above variables were derived from combinations of two others.

# Pharmaceuticals

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Source: compiled from various web sources

# RidingMowers

Source: Data courtesy of Dean Wichern.

Income: Annual income in $000

Lot Size: In thousands of sq. feet

Ownership: Whether the resident owns a riding mower or not

# Sept11Travel

Source: Bureau of Transportation Statistics - https://goo.gl/w2lJPV

AirRMP Air revenue passenger miles (1 RMP is one revenue passenger carried for one mile)

RailPM Rail passenger miles

VMT Vehicle miles traveled

# ShampooSales

Data on the monthly sales of a certain shampoo over a 3-year period.

Source: Time Series Data Library, http://data.is/TSDLdemo

# SouvenirSales

Monthly sales for a souvenir shop at a beach resort town in Queensland, Australia, between 1995–2001. Source: Time Series Data Library, http://data.is/TSDLdemo

# SP500

Close=Monthly closing prices of S&P500

# Spambase

Source: UCI Machine Learning Repository, HP database of emails

Each of the words below are columns in the data and the values represent % of words in the e-mail that match that particular word. For example, make represent % of words in the e-mail that match "make".

make address all W\_3d our over remove internet order mail receive will people report addresses free business email you credit your font W\_000 money hp hpl george W\_650 lab labs telnet W\_857 data W\_415 W\_85 technology W\_1999 parts pm direct cs meeting original project re: edu table conference C; C( C[ C! C$ C#

CAP\_avg - average length of uninterrupted sequences of capital letters

CAP\_long - length of longest uninterrupted sequence of capital letters

CAP\_tot - total number of capital letters in the e-mail

Spam - 1 = spam, 0 = not spam

# SystemAdministrators

Source: Samprit Chatterjee

Variables

Experience - measures months of full-time system administrator experience

Training - measures the number of relevant training credits

Completed task - either Yes or No, according to whether or not the administrator

completed the tasks

# Taxi-cancellation-case

The data are a randomly selected subset of the original data, with 10,000 rows, one row for each booking of a taxi. There are 17 input variables, including user (customer) ID, vehicle model, whether the booking was made online or via a mobile app, type of travel, type of booking package, geographic information, and the date and time of the scheduled trip. The target variable of interest is the binary indicator of whether a ride was canceled.

# tinydata

Data includes information on a tasting score for a certain processed cheese. The two predictors are scores for fat and salt, indicating the relative presence of fat and salt in the particular cheese sample (where 0 is the minimum amount possible in the manufacturing process, and 1 the maximum). The outcome variable is the cheese sample’s consumer taste preference, where like or dislike indicate whether the consumer likes the cheese or not.

# Tayko

Codelist

Var. # Variable Name Description Variable Type Code Description

1. US Is it a US address? binary 1: yes 0: no

2 - 16 Source\_\* Source catalog for the record binary 1: yes 0: no

(15 identified sources plus one "other source" category; 15 dummies

created with "other" as the reference, hence omitted.)

17. Freq. Number of transactions in last

year at source catalog numeric

18. last\_update\_days\_ago How many days ago was last

update to cust. record numeric

19. 1st\_update\_days\_ago How many days ago was 1st

update to cust. record numeric

20. Web\_order Customer placed at least

1 order via web binary 1: yes 0: no

21. Gender=mal Customer is male binary 1: yes 0: no

22. Address\_is\_res Address is a residence binary 1: yes 0: no

23. Purchase Person made purchase in

test mailing binary 1: yes 0: no

24. Spending Amount spent by customer in

test mailing ($) numeric

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# 

# Textiles

Codelist

ID case number

SILKWT silk weight

ZARIWT zari weight

SILKWT\_Cat categorical version of SILKWT

ZARIWT\_Cat categorical version of ZARIWT

BODYCOL body color

BODYCOL\_\* body color series of binary variables, 1 = body is that color

BRDCOL border color

BRDCOL\_\* border color series of binary variables, 1 = border is that color

BODYSHD\_\* body shade 1 = pale, 4 = bright

BRDSHD border shade

BRDSHD\_\* border shade 1 = pale, 4 = bright

SARSIDE 1 or 2 sided sari 1 = 1-sided, 2 = 2-sided

BODYDES body design

BODYDES\_\* body design series of binary variables, 1 = body is that design

BRDDES border design

BRDDES\_\* border design series of binary variables, 1 = border is that design

PALDES pallav design

PALDES\_\* pallav design series of binary variables, 1 = border is that design

BRDSZ border size

PALSZ pallav size

SALE 1 = sale, 0 = no sale

Note: The colors and designs selected for the binary variables were those that were most common.

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# ToyotaCorolla

Variable Description

Id Record\_ID

Model Model Description

Price Offer Price in EUROs

Age\_08\_04 Age in months as in August 2004

Mfg\_Month Manufacturing month (1-12)

Mfg\_Year Manufacturing Year

KM Accumulated Kilometers on odometer

Fuel\_Type Fuel Type (Petrol, Diesel, CNG)

HP Horse Power

Met\_Color Metallic Color? (Yes=1, No=0)

Color Color (Blue, Red, Grey, Silver, Black, etc.)

Automatic Automatic ( (Yes=1, No=0)

CC Cylinder Volume in cubic centimeters

Doors Number of doors

Cylinders Number of cylinders

Gears Number of gear positions

Quarterly\_Tax Quarterly road tax in EUROs

Weight Weight in Kilograms

Mfr\_Guarantee Within Manufacturer's Guarantee period (Yes=1, No=0)

BOVAG\_Guarantee BOVAG (Dutch dealer network) Guarantee (Yes=1, No=0)

Guarantee\_Period Guarantee period in months

ABS Anti-Lock Brake System (Yes=1, No=0)

Airbag\_1 Driver\_Airbag (Yes=1, No=0)

Airbag\_2 Passenger Airbag (Yes=1, No=0)

Airco Airconditioning (Yes=1, No=0)

Automatic\_airco Automatic Airconditioning (Yes=1, No=0)

Boardcomputer Boardcomputer (Yes=1, No=0)

CD\_Player CD Player (Yes=1, No=0)

Central\_Lock Central Lock (Yes=1, No=0)

Powered\_Windows Powered Windows (Yes=1, No=0)

Power\_Steering Power Steering (Yes=1, No=0)

Radio Radio (Yes=1, No=0)

Mistlamps Mistlamps (Yes=1, No=0)

Sport\_Model Sport Model (Yes=1, No=0)

Backseat\_Divider Backseat Divider (Yes=1, No=0)

Metallic\_Rim Metallic Rim (Yes=1, No=0)

Radio\_cassette Radio Cassette (Yes=1, No=0)

Parking\_Assistant Parking assistance system (Yes=1, No=0)

Tow\_Bar Tow Bar (Yes=1, No=0)

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# ToysRUsRevenues

The quarterly revenues of Toys “R” Us between 1992 and 1995

Source: Chris Albright

# UniversalBank

Courtesy - Statistics.com

Data Description:

ID Customer ID

Age Customer's age in completed years

Experience #years of professional experience

Income Annual income of the customer ($000)

ZIPCode Home Address ZIP code.

Family Family size of the customer

CCAvg Avg. spending on credit cards per month ($000)

Education Education Level. 1: Undergrad; 2: Graduate; 3: Advanced/Professional

Mortgage Value of house mortgage if any. ($000)

Personal Loan Did this customer accept the personal loan offered in the last campaign?

Securities Account Does the customer have a securities account with the bank?

CD Account Does the customer have a certificate of deposit (CD) account with the bank?

Online Does the customer use internet banking facilities?

CreditCard Does the customer use a credit card issued by UniversalBank?

Note: Data are synthetic

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# Universities

The dataset on American college and university rankings (available from www.dataminingbook.com) contains information on 1302 American colleges and universities oﬀering an undergraduate program. For each university, there are 17 measurements that include continuous measurements (such as tuition and graduation rate) and categorical measurements (such as location by state and whether it is a private or a public school).

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Source: Compiled from US News and World Report rankings on 1302 American Colleges and Universities

# Utilities

Variable Description

Company Company name

Fixed\_charge Fixed-charge coverage ratio (income/debt)

RoR Percent rate of return on capital

Cost Cost per KW capacity in place

Load\_factor Annual load factor

Demand\_growth Percent demand growth

Sales Sales (KWH use per year)

Nuclear Percent nuclear

Fuel\_Cost Total fuel costs (cents per KWH)

# Veerhoven

Data measuring happiness of countries. according to a 2006 Gallup survey.

# Voter-Persuasion

© 2016 Ken Strasma and Statistics.com

Source: Ken Strasma and HaystaqDNA

See separate [dictionary sheet](https://drive.google.com/file/d/1_W9_jj45FH2PTVDey8BmMC-NKatNifU5/view?usp=sharing) for variable descriptions.

These data and this method are used in the Uplift Case in the Cases chapter.

# WalMartStock

The series of Walmart daily closing prices between February 2001 and February 2002.publicly available, for example, at http: //finance.yahoo.com.

These data are also used in "Data Analysis for Managers" by Albright, Winston & Zappe.

# West Roxbury

Variable Description

TOTAL VALUE Total assessed value for property, in thousands of USD

TAX Tax bill amount based on total assessed value multiplied by the tax rate

LOT SQFT Total lot size of parcel in square feet

YR BUILT Year property was built

GROSS AREA Gross floor area

LIVING AREA Total living area for residential properties (ft2)

FLOORS Number of floors

ROOMS Total number of rooms

BEDROOMS Total number of bedrooms

FULL BATH Total number of full baths

HALF BATH Total number of half baths

KITCHEN Total number of kitchens

FIREPLACE Total number of fireplaces

REMODEL When house was remodeled (Recent/Old/None)

# Wine

Wine dataset contains properties of wine captured from three different wineries in the same region. There are 13 variables describing various properties of wine and 3 classes. This dataset can be used for classification with Type as a output variable OR can be used to perform clustering to without using Type variable to see the accuracy of prediction.

This data set can be found in the UCI Machine Learning Repository (http://www.ics.uci.edu/~mlearn/MLSummary.html or ftp://ftp.ics.uci.edu/pub/machine-learning-databases/wine/)